

# Mastering the Leadership Challenges of Law Enforcement

## Instructors:

**Danny Price** is a veteran of law enforcement and leadership instruction. He began his policing career with the Indiana State Police in 1986 as a trooper in Southern Indiana and has worked his way through the ranks of sergeant, lieutenant, captain, and major. His 34+ years of law enforcement include 26 in leadership positions giving him a unique view of management, leadership, and supervision from the perspective of a first-line supervisor to that of top management.

Danny has taught leadership development for two decades and has been an adjunct instructor for Vincennes University. Danny holds a Bachelor's degree from the University of Southern Indiana and a Master's degree from Indiana University. He is a graduate of the Southern Police Institute's Command Officer Development Course from the University of Louisville and the 194<sup>th</sup> session of the FBI National Academy. He also instructs through The Price Consulting Group L.L.C.

**Peter B. Wood** graduated from Binghamton University in New York with an undergraduate degree in Philosophy, Politics, and Law. He graduated from the Indiana Law Enforcement Academy in 1995, and has served as an Indiana State Trooper for over twenty-five years. He continued his formal education at the Valparaiso University School of Law, attaining the degree of Doctor of Jurisprudence.

He currently serves as the North Zone Legal Advisor for the Indiana State Police. During his tenure there, in addition to being a constitutional law instructor and legal counsel, he has served as a road patrol trooper, canine interdiction officer, riverboat gambling enforcement agent, and a field supervisor. He currently instructs recruit level criminal law, department-wide yearly legal updates, and varied subjects revolving around search and seizure constitutional issues. He has been a guest instructor at the Indiana Prosecutors Council, the United States Attorney General's Conference, the HIDTA National Domestic Highway Interdiction Initiative, and several local Indiana law enforcement agencies. He also provides legal instruction and advice to several Sheriffs in northern Indiana as a Legal Deputy.



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September 9, 10, 11, 12 & 13, 2024 • Columbus, Ohio



Leadership Certification Program

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James R. Alsup, *Director*

# Mastering the Leadership Challenges of Law Enforcement

\* This seminar qualifies for Course 2 of the 3 Course Leadership Certification Program by the FBI National Academy Associates Inc., FBINAA. \*\*Courses may be taken in any order.\*\* MORE INFORMATION AT [FBINAA.ORG](http://FBINAA.ORG). \*

## Instructors:

**Danny L. Price**, Major (Retired)  
Indiana State Police

**Peter Wood**, Attorney  
Indiana State Police



**September 9, 10, 11, 12 & 13, 2024**  
Columbus, Ohio

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# Mastering the Leadership Challenges of Law Enforcement

## Course Objectives:

Mastering Performance Leadership is a comprehensive, dynamic, and integrated program for developing individuals, teams, and organizations to achieve higher levels of performance while improving the relationships of its members. It is a conference designed to guide leaders to help their people maximize their performance by aligning personal and organizational goals while creating an atmosphere of mutual respect, and creativity.

The strategies taught in the conference are meant to capitalize on the collaborative energies, skills, values, and belief systems of those you lead to support organizational mission, vision, values, and goals. Properly applied and exercised, we believe it will engender an increased sense of ownership and personal responsibility for the organization's success.

The various leader-follower examples and scenarios challenge individuals to become self-aware and examine how their actions and behaviors affect others. It encourages personal and professional growth on a continuum of constant self-reflection. The course will challenge performance leaders to inspire greater achievement in their people. Performance leaders share their own knowledge and provide key experiences to their people, enabling them to cultivate the wisdom to succeed independently of their leader.

The Mastering Performance Leadership conference is designed to improve communication and understanding on all levels. It invites everyone to share in the enriching experience of becoming the best of all leaders.....the one who develops his or her people to the point that the leader is rarely needed.

**Supervising a Toxic Officer:** There is nothing more difficult than trying to supervise an officer who dislikes everything about their career and wants to make the supervisor and everyone they work with miserable. These officers create an excuse for everything that happens to them and it's always everyone else's fault but their own. Toxic officers are normally non-performing or under performing and can be a great source of liability for the supervisor and agency.

**Winning Leadership:** Everyone wants to be a winner but regardless of what profession you are in, whether you are an athlete or a law enforcement supervisor, every great supervisor/leader has one thing in common - PRACTICE. This block will provide both new supervisors and longtime administrators with a daily practice "workout" to make them a WINNING leader.

**Supervisors - "Why Are We Getting Sued":** Over the past decade, law enforcement has been confronted with increasing public scrutiny leading to litigation. One of the claims by plaintiffs' attorneys is that the supervisor failed to supervise his or her officer, which created the officer's negligence or misconduct. This block of instruction will provide you with the knowledge that every supervisor/leader should have to help prevent liability while also enhancing officer performance.

**Investigating Citizen Complaints:** Every supervisor has been confronted by a citizen who alleges that the officer has mistreated them, used poor language, or made sexual overtures and they want to talk to a supervisor. It is important for supervisors to know how to receive a complaint, properly investigate the complaint, resolve the complaint, or turn the complaint over to Internal Affairs.

**Characteristics of Great Leaders:** This block will explore how great leaders accept responsibility, show and get great work ethics, and set achievable goals.

# Seminar Agenda Mastering the Leadership Challenges of Law Enforcement

September 9, 10, 11, 12 & 13, 2024 • Columbus, Ohio

<b>Monday, September 9, 2024—Danny Price</b> 8:00 a.m.—8:30 a.m. 8:30 a.m.—9:30 a.m.	<b>Registration</b> <b>Leadership – Caring for the Organizational Spirit</b> • Ethical decision making – The Leadership Test© • Leadership Lessons From History <b>The Miracle of the DISC</b> • Understanding How Your Behavior Appears to Others • Adjusting Your Style to Other's Behaviors • The DISC at Work and at Home <b>Lunch (On Your Own)</b> <b>The DISC Applied</b> <b>Development of Leadership Study</b> • The Toughest Coach Ever • "Kick or Pat?" Do We Treat Everyone The Same?
9:30 a.m.—12:00 p.m.	
12:00 p.m.—1:00 p.m. 1:00 p.m.—3:00 p.m. 3:00 p.m.—4:00 p.m.	
<b>Tuesday, September 10, 2024—Danny Price</b> 8:00 a.m.—10:00 a.m.	<b>Evolution of Leadership Study</b> • Which leadership style is the best? • Diagnosing Your Follower's Characteristics and Needs • Adapting Your Style To Their Needs • Directive/Supportive Behaviors • "Hoosiers" Case Study <b>Identifying Your Followers' Situation and Condition</b> • The Follower Conditions You Are Likely To See On The Road To Peak Performance • How Leaders Develop Their People – "Karate Kid" Case Study <b>Lunch (On Your Own)</b> <b>The Outliers</b> • The Dysfunctional Behaviors Identified • When You Are Over Your Head <b>Scenario Application of The Mastering Performance Leadership Principles</b> • We Will Work Through Some Fictional and Some Real Circumstances Applying What We Have Discussed <b>Leading Teams</b> • The Earnest Shackleton Case Study
10:00 a.m.—12:00 p.m.	
12:00 p.m.—1:00 p.m. 1:00 p.m.—3:00 p.m.	
3:00 p.m.—4:00 p.m.	
<b>Wednesday, September 11, 2024—Danny Price</b> 8:00 a.m.—9:00 a.m.	<b>Real World Application</b> • Performance Expectations and Evaluation • Appropriate Feedback • Redirection, Reward, Reprimand – When and How To Use Reinforcement • Considering Motivation <b>Leadership Strategies</b> <b>Bringing It All Together</b> • The Myth of The Perfect Leader <b>Lunch (On Your Own)</b> <b>Peter Wood</b> <b>Winning Leadership "How To"</b> • How To Be A Great Boss • How To Win With Your Subordinates Immediately • How To "Kill" Your Best Employees • How To Delegate Not Irritate • How To Prioritize "Effectively And Successfully" • How To Be A Courageous Leader
9:00 a.m.—11:00 a.m. 11:00 a.m.—12:00 p.m.	
12:00 p.m.—1:00 p.m. 1:00 p.m.—4:00 p.m.	
<b>Thursday, September 12, 2024—Peter Wood</b> 8:00 a.m.—12:00 p.m.	• Supervising A Toxic Officer • 12 Defenses Of A Toxic Officer • Consequences Of A Toxic Officer • Resolution <b>Lunch (On Your Own)</b> <b>What Police Reform and Accountability Means To Supervisors</b> • Why Are We Getting Sued?
12:00 p.m.—1:00 p.m. 1:00 p.m.—4:00 p.m.	
<b>Friday, September 13, 2024—Peter Wood</b> 8:00 a.m.—12:00 p.m.	<b>Implementing Characteristics Of Great Leaders</b> • Goals, Responsibility • Work Ethics & Principled Leadership <b>Certificate Presentation</b>
12:00 p.m.	

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## 3 Ways to Register for a Seminar!

### Ways to Register

1. **Register Online:** WWW.LLRMI.COM

2. **Fax Form:** 317-386-8228

3. **Mail Form to:**

Legal and Liability Risk Management  
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Plainfield, Indiana 46168

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If you have any questions please call

**317-386-8325**

Upon receiving your registration we will send an invoice to the department or agency.

Checks, Claim Forms, Purchase Orders should be made payable to: LLRMI

**Seminar Title:** Mastering the Leadership Challenges of Law Enforcement

**Instructors:** Danny Price and Peter Wood

**Seminar Location:** Columbus Police Training Academy  
1000 North Hague Avenue  
Columbus, Ohio 43204

**When:** September 9, 10, 11, 12 & 13, 2024

**Registration Time:** 8:00 a.m. (September 9, 2024)

**Hotel Reservations:** Drury Inn & Suites Columbus/Grove City  
4109 Parkway Centre Drive  
Grove City, Ohio 43123  
1-800-325-0720  
\$122.00 2 Queens (plus tax)

**Registration Fee** \$550.00 Includes Mastering the Leadership Challenges of Law Enforcement, **Printed Training Manual** and Certificate of Completion.

**Seminar ID**  
**#16532**

**Note:**  
To receive special room rates, please identify yourself with **Group Number: 10098301**

**Names of Attendees 1.** \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

**Agency** \_\_\_\_\_

**Invoice To Attn:** \_\_\_\_\_  
(Must Be Completed)

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**Phone** \_\_\_\_\_ **Fax** \_\_\_\_\_